

# NEGOTIATION

Master Negotiators are people who get whatever they want ...  
with the other party leaving the table feeling good about it.

**Chris Lang, the national authority on the Negotiation, teaches ... what it takes to reach a successful outcome; the various roadblocks you are most likely to encounter along the way; and how to overcome them – so everybody wins.**

Having watched so many of his clients struggle in their efforts to negotiate ... Chris decided to provide them with all the vital Tools & Training material need for success.

Consequently, he's been regularly interviewed, and frequently invited to address various Conferences around Australia.

## **Negotiation Prep-Work:**

How to produce the Blueprint to underpin your Success.

## **The 3 Vital Components:**

Power, Information and Time.

## **Key Tactics at the Table:**

34 Vital Phrases to ensure you remain ... "quick on your feet".

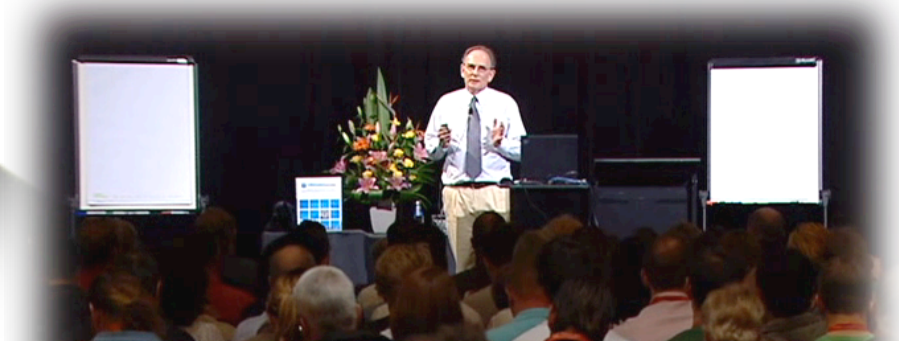


Over the course of this 26-week **Master Class** ... Chris covers virtually everything you ever need to know about Negotiating.

And therefore, he's able to *reveal many of the same secrets* ... as an integral part of his Keynote addresses, or Private Workshops, for your team.

**Book Chris Now! (03)**

**9005 8060 or 0425 791 254**

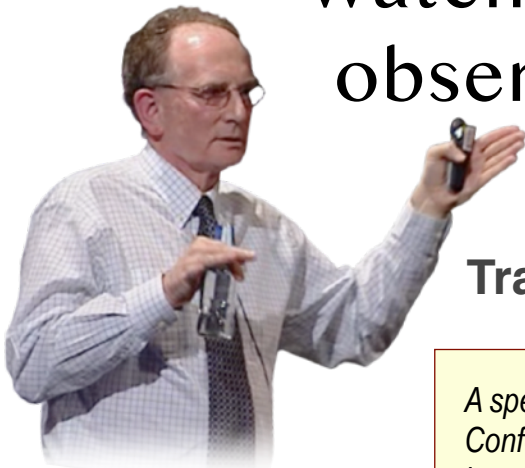


*"Over the years, I've done heaps of courses ... [but] your common-sense, down-to-earth approach is so different from many of the spruikers in this field. Your experience distilled down is absolutely priceless."*

**Marv Brownell, Seasoned Investor ~ Sandy Bay, Tasmania**

# “Watching Chris in action is like observing an artist at work.”

**Redefine what it takes to Win.  
Arm your people with the right Tools.  
Transform them into Master Negotiators.**



**CLICK on the screen  
below, to watch a ...**



[Negotiating Made Easy](#)

*A special note thanking you for your contribution and participation at the Conference. You are a fountain of knowledge and the 1200+ participants have benefited greatly from your wisdom.*

*On behalf of all – Thanks!*

**Steve McKnight, CEO ~ PropertyInvesting.com**

*Chris always presents insightful practical tips. Same again, today.*

**Richard Gellard ~ Property Investor, Melbourne**

*Gives me a much better insight into assessing what I'm looking at.*

**Elka Melman ~ International Investor, Belgium**

*Excellent presentation ... both broad introduction and the detailed information, from a bone-fide "giver" in a band of pretenders.*

**Jerome Vagg, CEO ~ Access Piering, Sydney**

**Book Chris Now! 0425 791 254**

**Great workshop ...** *I felt Chris was extremely generous in sharing his knowledge with us. This knowledge is often difficult to acquire.*

**Pam Trento ~ Melbourne**

